

Crown Place VCT PLC

AGM November 2023

Results for the year to 30 June 2023



AGENDA

Financial summary

Background

Performance data

Highlights in the year

Investment portfolio

Investment strategy

ESG & responsible investing

Prospects, Q1 results and shareholder events

Board changes

FINANCIAL SUMMARY – YEAR TO 30 JUNE 2023

1.06p

Increase in total
shareholder value
per share for the year
ended 30 June 2023

3.15%

Total return uplift on
opening net asset value
per share

1.63p

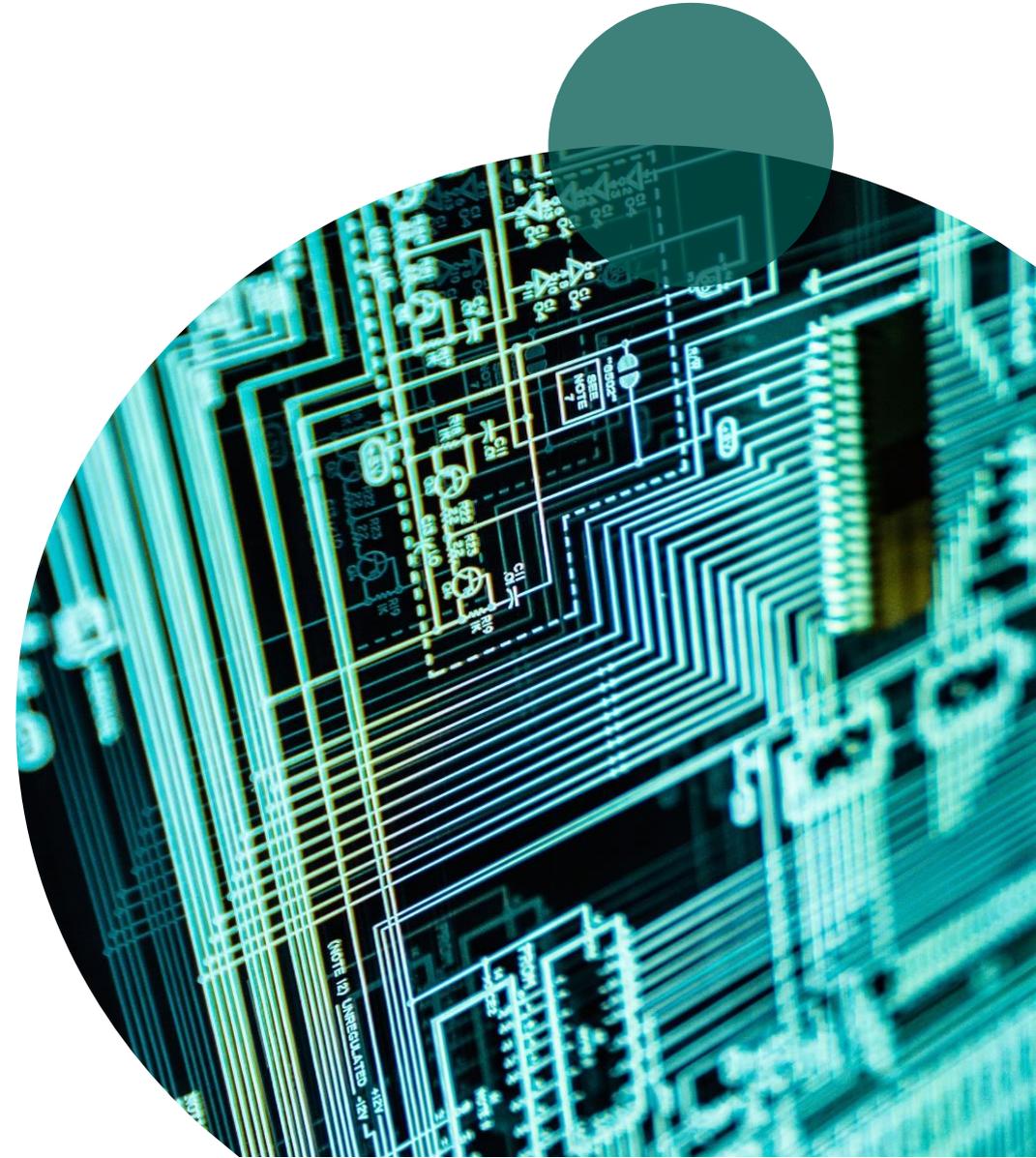
Total tax-free dividends
per share paid during
the year ended
30 June 2023

33.13p

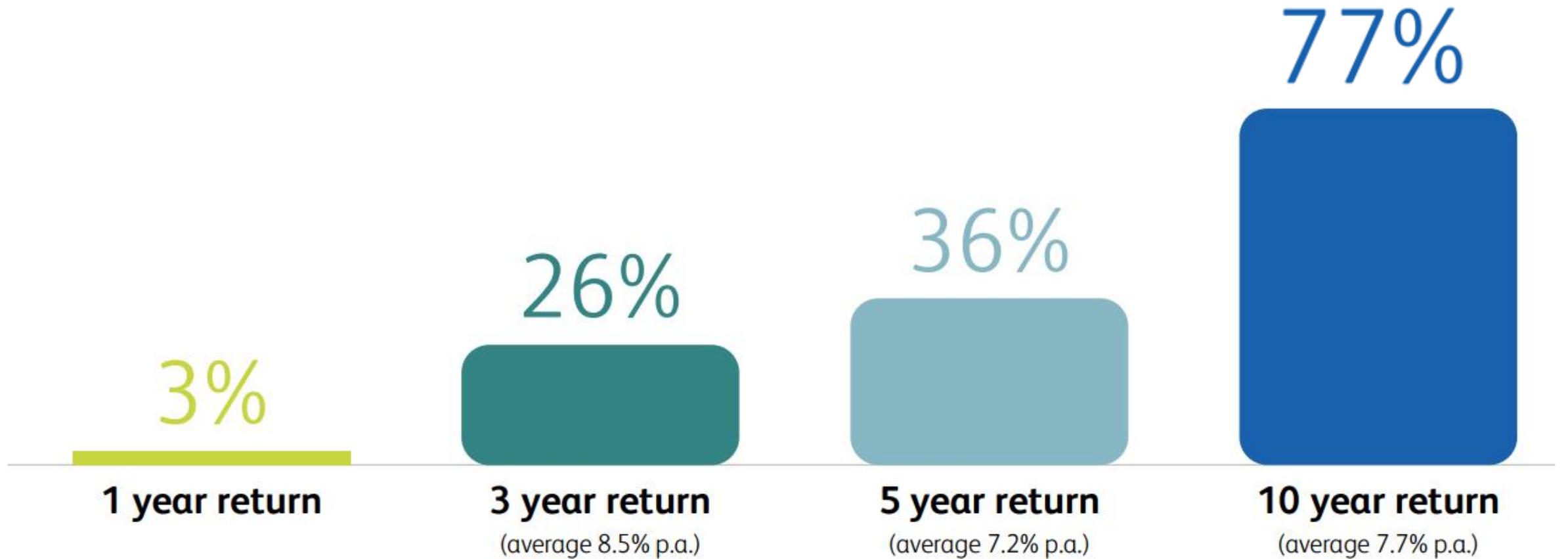
Net asset value
per share as at
30 June 2023

BACKGROUND TO THE FINANCIAL RESULTS

- Continued global macro and geo-political uncertainties
- Inflationary environment and rapid interest rate rises
- Tougher economic environment for our portfolio companies
- Reduced M&A activity resulting in few exits
- Portfolio focus on mission critical products and services is designed to provide relative resilience



PERFORMANCE DATA



Past performance is not a guide to future performance

HIGHLIGHTS IN THE YEAR

	2022	2023	Notes
Fundraising	£11.7m	£11.2m	Both years fully subscribed
Exits	£7.2m	£0.7m	2022 included Phrasee and Credit Kudos
Investment rate	£7.7m	£7.9m	£5.3m in 11 new companies and £2.6m into 11 existing portfolio companies
Share buybacks	£2.2m	£2.4m	
Dividends	£7.4m	£4.2m	2022 included 1.50 pence per share of special dividends

KEY VALUE DRIVERS IN THE YEAR

	2023	Notes
Quantexa	£6.8m	Series E fundraising – UK’s first “unicorn” of 2023
Convertr Media	£0.6m	Strong trading
Black Swan Data	(£1.5m)	Cap table restructuring
uMotif	(£0.9m)	Exited after the year end
Other – write ups	£3.0m	Including: Threadneedle Software Holding (t/a Solidatus), Radnor House School (TopCo), Ophelos (now exited) and Accelex Technology
Other – write downs	(£4.2m)	Including: Oviva, Cantab Research (t/a Speechmatics) and Elliptic Enterprises
TOTAL	£3.8m	

PORTFOLIO ANALYSIS

Sector breakdown



● Cash and net assets 28% (33%)

● FinTech 28% (19%)

● Software & other technology 13% (16%)

● Healthcare (including digital healthcare) 17% (18%)

● Renewable energy 8% (8%)

● Other (including education) 6% (6%)

Portfolio of 62 companies employing c. 5,000 people predominantly in the UK

PORTFOLIO ANALYSIS

Stage of investment by revenue generation



- **Early stage (revenue less than £1 million) 8% (9%)**
- **Growth (revenue between £1 million and £5 million) 22% (20%)**
- **Scale up (revenue over £5 million) 70% (71%)**

Number of employees



- **Under 20 5% (4%)**
- **21 – 50 13% (15%)**
- **51 – 100 19% (13%)**
- **101+ 52% (55%)**
- **Renewable energy* 11% (13%)**

TOP 3 ACCOUNT FOR 26.4% OF THE NAV AT 30 JUNE 2023

		Investment date	Cost £000	Book value £000	Revenue growth	Employee growth
	Uses the latest advances in big data analytics and artificial intelligence to help its financial services and government customers detect financial crime	2017	1,797	16,936	>50x	30 to c.650
	European specialist pharmaceutical company focussed on children's medicines	2012	1,190	4,296	Pre revenue to £16m p.a.	4 to c.60
	Operates an independent school, Radnor House Sevenoaks, a co-educational independent school for students aged 2 -18	2015	1,592	3,574	3x	Number of students increased 2.5x
			£4.6m	£24.8m		

QUANTEXA

- Established in 2016
- Largest investment in the portfolio representing **18%** of NAV at 30 June 2023
- In just seven years, Quantexa went from **30 people** in the UK to **c.650** across 14 offices globally
- Received £100m investment this year at a valuation of **c.£1.4bn**
- The **first British unicorn** (a firm valued over \$1bn) of 2023
- Investing £125m in AI over the next three years

NEW INVESTMENTS

Peppy

£1.2m

An employee digital healthcare platform for underserved health and wellness areas

TOQIO

£1.0m

Provider of embedded FinTech solutions

csgenetics
SINGLE-CELL AT SCALE SINGLE-CELL AT SPEED

£0.6m

GX Molecular (T/A CS Genetics) develops single-cell sequencing solutions

OutThink

£0.5m

A software platform for measuring and managing human risk for enterprises

tem.

£0.2m

An energy trading platform

FOLLOW-ONS



£0.9m

Healios is a provider of an online platform delivering family centric psychological care primarily to children and adolescents



£0.8m

Runa Network (previously WeGift) is a cloud platform and infrastructure that enables corporates to issue digital incentives and payouts



£0.2m

Proveca is a speciality pharmaceutical company focused on children's medicine

INVESTMENT STRATEGY



Seed to Series B
(early stage
to growth)



Backing
Long-term
trends



Focus on
Business-to-
business
solutions



Target
software and
healthcare



ESG AND RESPONSIBLE INVESTING

Our commitment

- Devise an appropriate risk-return profile for our investments
- Deliver value to our investors
- Develop sustainable long-term strategies for our portfolio companies

Our process

- Integrates ESG principles at all stages of investment
- Measures the sustainability and societal impact of our investments

ESG AT ALBION

ENVIRONMENTAL

- Net zero target by 2030
- Measuring carbon footprint with Plan A
- Purchased carbon removal permits for 2021/2022 emissions
- Encouraging electronic communication

SOCIAL

- Fair HQ score for equity, diversity and inclusion up from 3.8 to 6.1 out of 10
- Our Social Outreach group partners with IntoUniversity to inspire young people to pursue careers in VC
- Radia Accelerator programme to support women founders

GOVERNANCE

- ESG principles integrated across the full investment cycle
- Completion of 2022 ESG BSC portfolio reporting and targets set for 2023
- UN PRI score 2020/21: 3/5 stars
- Regular ESG updates for all stakeholders

PROSPECTS

- Challenging macroeconomic and geopolitical environment resulting in slower portfolio revenue growth and portfolio volatility
- Well-diversified portfolio across target sectors and stage of maturity
- Focus on mission critical products and services, designed to provide a degree of resilience and long term growth
- Limited exposure to discretionary consumer facing sectors
- Good level of cash to capitalise on new opportunities and to support existing portfolio companies

Q1 RESULTS & EVENTS

- NAV at 30 September 2023 of 32.47p
 - decrease of 2.0% compared to the 30 June 2023 NAV
 - reflects movements across many portfolio companies, with valuation declines outweighing increases
- First dividend of 0.83p (2.5%) per share payable on 30 November 2023
- Annual shareholder seminar on 15 November; VCTs update will be shared with shareholders

BOARD CHANGES



- Penny Freer will retire as Chair at the end of this AGM
- Penny has served on the Board for nine years, with three years as Chairman

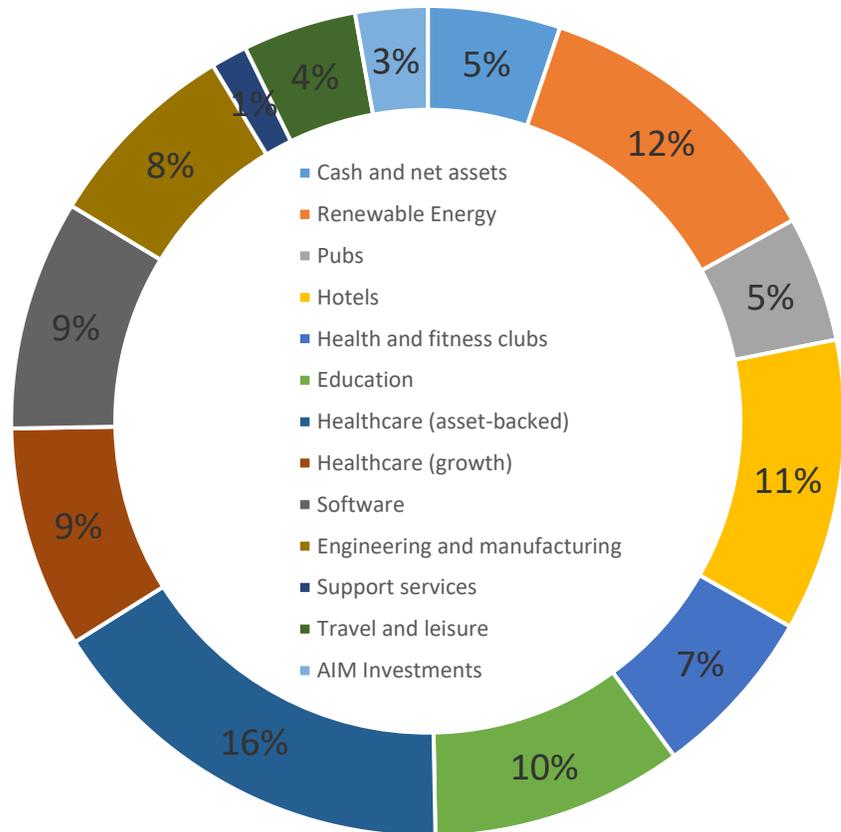
Proposal following this AGM:

- James Agnew will become the Chairman of the Board and the Nomination Committee
- Tony Ellingham (who joined the Board on 1 September 2023), will become Chairman of the Audit & Risk Committee
- Pam Garside will become Senior Independent Director
- Ian Spence will become Chairman of the Remuneration Committee

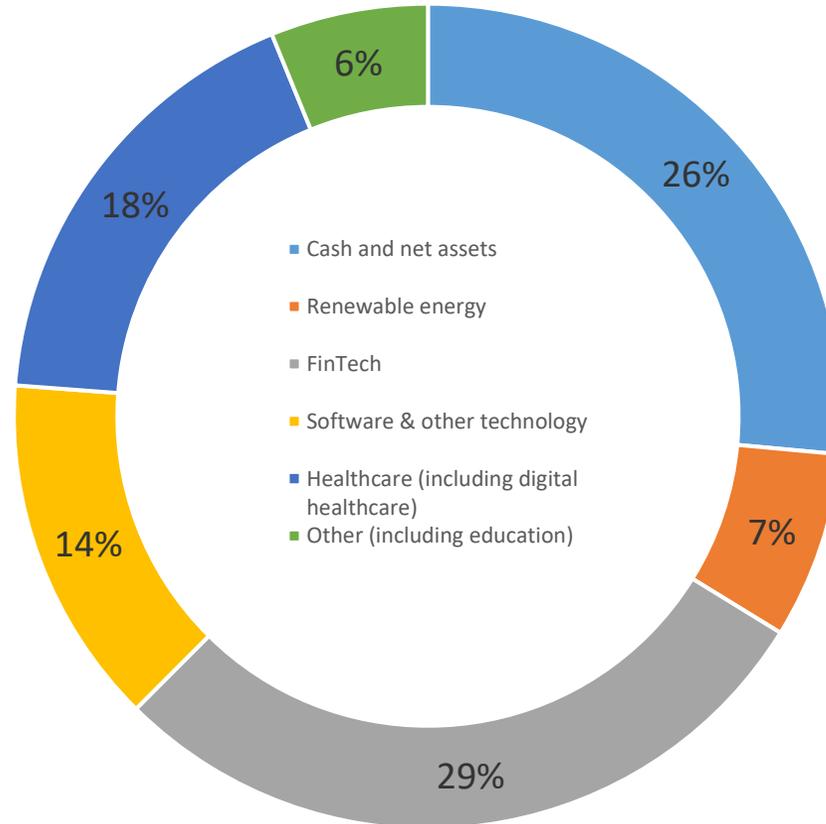
BOARD ACHIEVEMENTS

Change in Portfolio size and composition

30 Sept 2014
NAV: £30 million



30 Sept 2023
NAV: £92 million



66% Return

Increase in total shareholder value divided
by opening NAV on 30 September 2014
(Average 7.4% p.a)

22.28p

Dividends paid and recently declared
since September 2014 (per share)

100.65p

Total return per share 30 September
2023 (30 September 2014: 79.13p)



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